

INTENTION

INTERNATIONAL DISPUTE NEGOTIATION COMPETITION

INTERNATIONAL STUDENT ASSOCIATION CHAPTER UNIVERSITAS AIRLANGGA
Jalan Dharmawangsa Dalam Selatan, Kampus B, Fakultas Hukum Universitas Airlangga, Surabaya 60286
Website: www.intentionunair.com / E-mail: intentionilsa@gmail.com



Terms of Reference

International Dispute Negotiation Competition

I. BACKGROUND

Negotiation is a two-way communication designed to reach an agreement when both parties have different interests. Negotiation is a way for the parties to discuss the dispute settlement experience without third party involvement as decision makers. Negotiation, as a form of alternative dispute resolution, is considered as the first step to resolve the dispute state or transnational corporations politically or diplomatically.

As a young generations that will engage in the world of international business or international relations; wants to become an international lawyer, ambassador, permanent representative of the country; knowing about negotiation methods is an important thing.

Therefore, in 2016, ILSA is going to held the first International Dispute Negotiation Competition, INTENTION, International Dispute Negotiation Competition, with the theme "Building Bridges, Linking Ideas", which means every negotiation is a peace bridge that connects two interests in the dispute. In this event, INTENTION would like to comprehend all students throughout Indonesia, to jointly develop the knowledge and the ability to negotiate about international cases, which later became the basis of the International Law future.

II. THEMES

“Building Bridges, Linking Ideas”

III. PURPOSES

The purpose of this International Negotiations Competition (INTENTION 2016) is to hone vital negotiation skills. Competition problems

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are selected in an effort to illuminate issues affecting the globe. Negotiating cross-border transactions and disputes helps prepare students for negotiation in their future careers. Students will have the opportunity to receive constructive feedback from legal practitioners while interacting with other students that may have a different negotiating style. This competition helps students to become aware of and experience the unique aspects of international negotiations including various ethical and social norms, a broad spectrum of business practices, and the difficulty of cross-cultural communication.

IV. OBJECT

All University/College Students in Indonesia, currently pursuing Vocational (D-3) and Bachelor Degree (S-1).

V. FORMS OF EVENT

Participants will be given international issues to be used as negotiation issues with other participants from all over Indonesia. Participants will be judged upon the ability to think critically and to structure comprehensive arguments from the case. Professors of Law, legal practitioners, and judges competent in the field of International negotiations will judge the negotiation.

VI. SERIES OF ACTIVITIES

- a. The first day (Thursday, December 8, 2016) - Opening and Technical Meeting regarding the competition
- b. The second day (Friday, December 9, 2016) – Preliminary Round, Octo Final (optional), Quarterfinals
- c. The third day (Sunday, December 10, 2016) – Seminar, Semi-finals, Closing and awarding night.

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VII. EVENTS DESCRIPTION

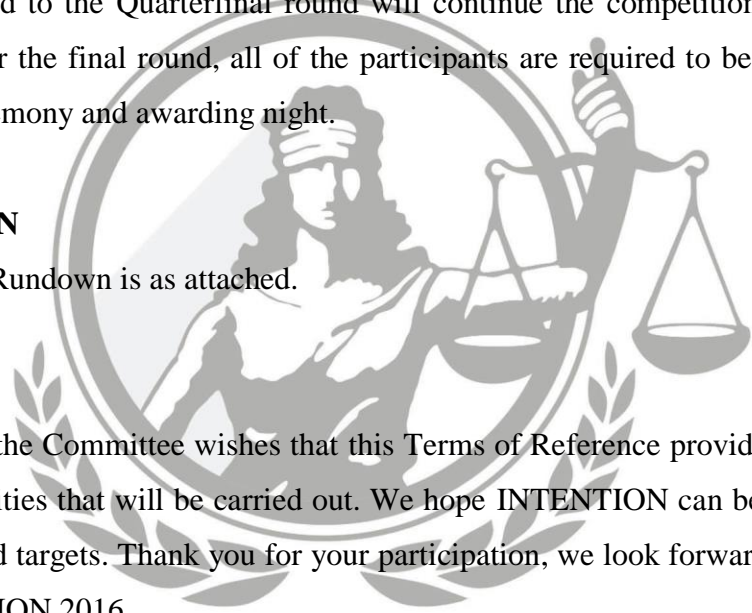
On 8 December at 12.00 p.m. the participants are to gather in the Faculty of Law Universitas Airlangga to attend the opening and the technical meeting. On the next day, at 07.00 a.m., the participants will start with 3 (three) Preliminary round and Octo-final round. On the last day, participants who do not qualify for the Quarter Finals will be given free time until 13.00 for the seminar on human rights with Dr. (HC) Triyono Wibowo, in commemoration of the Human Rights Day. Participants who succeed to the Quarterfinal round will continue the competition until the final round. After the final round, all of the participants are required to be present for the closing ceremony and awarding night.

VIII. RUNDOWN

The Event Rundown is as attached.

IX. CLOSING

In the end, the Committee wishes that this Terms of Reference provided an overview of the activities that will be carried out. We hope INTENTION can be run according to the aimed targets. Thank you for your participation, we look forward to seeing you in INTENTION 2016.



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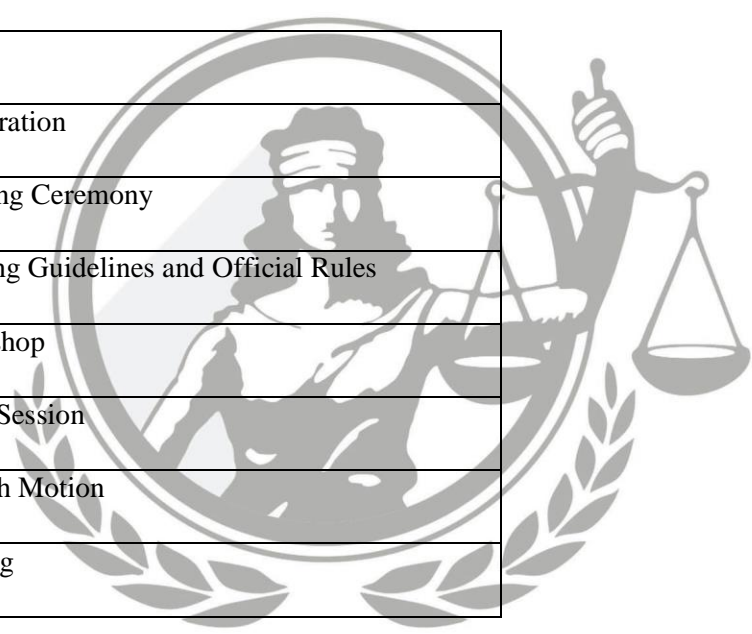
ATTACHMENT

Rundown

Place	:	Faculty of Law, Kampus B, Universitas Airlangga
Address	:	Jalan Dharmawangsa Dalam Selatan, Surabaya, Jawa Timur.
Date/Time	:	December 8-10, 2016

Thursday, December 8, 2016

Time	Event
13.00 - 13.30	Registration
13.30 - 14.00	Opening Ceremony
14.00 - 14.30	Reading Guidelines and Official Rules
14.30 - 15.10	Workshop
15.10 - 15.30	Q&A Session
15.30 - 16.00	Launch Motion
16.00 - 16.30	Closing



Friday, December 9, 2016

Time	Event
8.00 - 8.30	Registration
8.30 - 9.30	Preliminary Round I
9.30 - 10.30	Preliminary Round II
10.30 - 11.30	Preliminary Round III

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11.30 - 13.00	ISHOMA
13.00 - 13.30	Announcement: Octo Finalists
13.30 - 15.00	Octo Final Round
15.00 - 15.30	ISHO + Snack
15.30 - 16.00	Announcement: Quarter Finalists

Saturday, December 10, 2016

Time	Event
8.00 - 8.30	Registration
8.30 - 10.00	Quarter Final Round
10.00 - 10.30	Announcement Semi Finalist
10.30-12.00	Semi Final Round
12.00 - 13.00	ISHOMA
13.00 - 13.30	Announcement: Grand Finalists
13.30 - 15.00	Case Building (Impromptu Motion) *Dropout Teams will participate in Seminar on International Human Rights Day
15.00 - 15.30	Coffee Break
15.30 - 16.00	Opening of Grand Final
16.00 - 17.00	Grand Final Round
17.00 - 18.30	Gala Dinner and Awarding

